Bachelor of Management Studies Programme

Under Choice Based Credit, Grading and Semester System

Curriculum Framework

FIRST YEAR (2023 -24)

Lev el	Sem.	Major								
		Mandatory (DSC 1 and DSC 2)	Electives	Minor	OE	VSC, SEC (VSEC)	AEC, VEC, IKS	OJT, FP, CEP, CC, RP	Credits	Cumulative Credits
4.5	Ι	Principles of Management UMS Introduction to Financial Accounts (03+03 = 06)			Foundation of Human Skills Business Statistics (02 + 02 = 04)	VSC: Business Law (02) SEC: Foundation Course I (02)	AEC: Business Communication I / Hindi / Marathi / Gujarati / Sanskrit / French (02) VEC: Environmental Studies I (02) IKS: (02)	CC: NSS, NCC, Sports, Cultural, Yoga, Music, Performing Arts, DLLE (02)	Sports, Cultural, 3+3+2+2+ Yoga, Music, 2+2+2+2+ Performing 2+2= 22	
4.5	П	Principles of Marketing Business Environment (03+03 = 06)		Business Economics –I (02)	Principles and Practices of Banking and Insurance Business Mathematics (02 + 02 = 04)	VSC: Industrial Law (02) SEC: Foundation Course (Business Conventions) (02)	AEC: Business Communication II / Hindi / Marathi / Gujarati / Sanskrit / French (02) VEC: Environmental Studies II (02) IKS:	CC: NSS, NCC, Sports, Cultural, Yoga, Music, Performing Arts, DLLE (02)	3+3+2+2+ 2+2+2+2+ 2+2= 22	(UG Certificate)
		12		02	08	08	10	04	44	

* Exit Option: Award of UG Certificate in Major with 40-44 credits and an additional 4 credits core NSQF Course/Internship or Continue with Major and Minor

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SECOND YEAR (2024-25)

	Sem.	Major Mino			1 EAR (2024-23)	VSC,	AEC,	OJT, FP,		Cumulativ
Level		Mandatory (DSC 1 & DSC 2)	Elect ives		OE	SEC (VSEC)	VEC, IKS	CEP, CC, RP	Cr	e Credits
	III	Accounting for Managerial Decisions (03) Consumer Behaviour (03) Human Resource Management (02)		Personal Effectiveness Management (03) Business Planning and Entrepreneurial Management (03)	Any ONE 1. Personal Financial Planning 2. Design Thinking 3. Social Media Marketing Strategy 4. Generative AI Tools & Prompt Engineering 5. Stock Trading & Automations 6. Advanced MS Office & AI	VSC: Analytical Skills for Managers - I	AEC: Hindi/ Marathi/ Gujarati (02)	CC: NSS, NCC, Sports, Cultural, Yoga, Music, Performing Arts, DLLE (02)	22	
	Credi ts	8		6	2	2	2	2		88
5.0	IV	Basics of Financial Services (03) Integrated Marketing Communication (03) Conflict and Negotiation (02)		Advanced Business Economics (03) Change Management (03)	<u>Any ONE</u> 1. Personal Financial Planning 2. Design Thinking 3. Social Media Marketing Strategy 4. Generative AI Tools & Prompt Engineering 5. Stock Trading & Automations 6. Advanced MS Office & AI (NOTE: Course opted in Sem III cannot be repeated in Sem IV)	VSC: Analytical Skills for Managers – II	AEC: Hindi/ Marathi/ Gujarati (02)	CC: NSS, NCC, Sports, Cultural, Yoga, Music, Performing Arts, DLLE (02)	22	(UG Diploma)
	Credit s	8		6	2	2	2	2		
	2 nd year	16	0	12	4	4	4	4	44	
	Cum Cr. 28			14	12	12	14	8	88	

* Exit Option: Award of UG Diploma in Major and Minor with 80-88 credits and an additional 4 credits core NSQF Course/Internship or Continue with Major and Minor

Bachelor of Management Studies Programme Under Choice Based Credit, Grading and Semester System Curriculum Framework under NEP THIRD YEAR (2025-26)

Level	Sem.	Maj	<u>RD I EAR (2023)</u>			AEC	OJT, FP,		Cumulati	
		Mandatory (DSC 1, 2 & DSC 3)	Electives	Minor	OE	VSC, SEC (VSEC)	, VEC , IKS	CEP, CC, RP	Cre dits	ve Credit
5.5		Strategic Management (04)	FINANCE Equity and Debt Market (04)	FINANCE Direct Taxes (03)		VSC (02) (ANY ONE) 1. Data Visualization 2. Event Accounting 3. Mobile Photography 4. Branding Yourself 5. Visual Merchandising		FP/CEP/ Holistic Skill Developme nt for Career Readiness (02)	22	122
	V	Production & Total Quality Management (04) Service Marketing (03)	MARKETING Sales and Distribution Management (04)	MARKETING Customer Relationship Management						
	Credits	11 4		(03)	0	2	0	2		132 (UG
	Creans	11	-	5	U	<u> </u>	U	4		Degree)
	VI	Operation Research (04) Logistics and Supply	FINANCE Investment Analysis and Portfolio Management (04)	FINANCE Indirect Taxes (03)				OJT/ Internship /Project Work. (04)	22	
		Chain Management (04) E-Commerce and Digital Marketing (03)	MARKETING Retail Management (04)	MARKETING Brand Management (03)						
	Credits	11	4	3	0	0	0	4		
	Total credits in 3 rd year	22	8	06	0	2	0	6	44	
	Cum Cr.	12+16+22 = 50	00 + 00 + 08 = 08	02+12+06 = 20	08+04+00 = 12	08+04+02 = 14	10+0 4+00 = 14	04 + 04 + 06 = 14	132	

* Exit Option: Award of UG Degree in Major with 120-132 credits or Continue with Major and Minor

[FP = Field Project; CEP = Community Engagement and Service; OJT = On Job Training – Internship/Apprenticeship, RP = Research Project]